

THE CLIENT:
LEHIGH VALLEY HEALTH NETWORK (LVHN)



With over 18,000 employees, LVHN has acute care facilities in 14 counties in Pennsylvania and has been recognized by U.S. News & World Report for 22 consecutive years as one of America's Best Hospitals.

The challenge to HealthSearch Partners: find a Vice President of Internal Audit.

LVHN began the search on their own without success. Lea Carpenter, Physician and Executive Recruitment Administrator, had received information from HealthSearch Partners previously and decided to contact them for assistance. The position was complex:

"We were looking for a person to fill a highly visible position who would report frequently to our Board of Trustees. The VP of Internal Audit needed to understand our market and have a presence to interact with our Chief Legal Officer and other top-level administrators."

HealthSearch Partners met the challenge:

"Keith and Neill never sweated the details and worked hand in hand with us in making sure the search went smoothly. The communication was frequent and professional."

The process went well. Carpenter commented:

"We are very selective when choosing a recruiter. What I liked best about HealthSearch Partners is that they were not pushy salesmen. They listened to us. They understood our needs."

The results were on target, according to Carpenter:

"We were presented with multiple viable candidates. We did not have to come back to the table. Without hesitation, we would definitely call HealthSearch Partners in the future."

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